

GRAND CITY

Properties S.A.

PRESENTATION OF THE FINANCIAL RESULTS FOR Q1 2018

MAY 2018



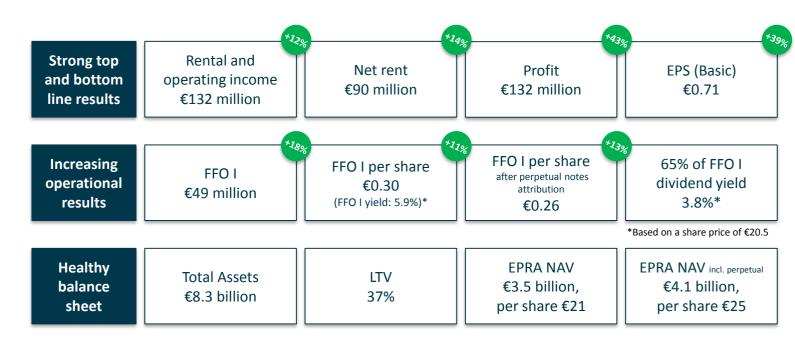
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Confirming guidance for 2018



PROFIT & LOSS



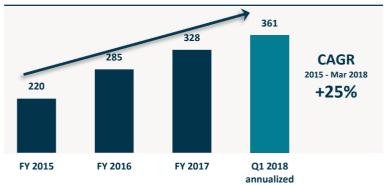
Selected Income Statement Data	1-3/2018	1-3/2017
	€ '0	00
Revenue	132,688	118,697
Rental and operating income	132,438	117,957
Net rent	90,155	78,872
Capital gains, property revaluations and other income	117,809	54,734
Property operating expenses	(62,466)	(56,199)
Administrative & other expenses	(3,044)	(2,921)
Share of profit from investment in equity- accounted investees	(77)	2,714
EBITDA	185,253	116,999
Adjusted EBITDA	67,758	59,530
Finance expenses	(11,412)	(9,610)
Other financial results	(8,635)	1,203
Current tax expenses	(6,468)	(7,466)
Deferred tax expenses	(26,489)	(8,428)
Profit for the period	131,712	92,233
Earnings per share (basic) in €	0.71	0.51
Earnings per share (diluted) in €	0.65	0.46

MARCH 2018 L-F-L NET RENTAL INCOME DEVELOPMENT



Capturing the strong rent reversionary potential of the portfolio

NET RENTAL INCOME (IN € MILLIONS)



ADJUSTED EBITDA (IN € MILLIONS)



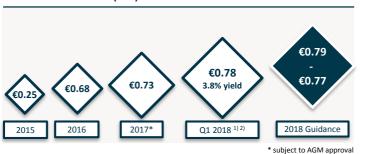




	1-3/2018	1-3/2017
	€ '0	00
Adjusted EBITDA	67,758	59,530
Finance expenses	(11,412)	(9,610)
Current tax expenses	(6,468)	(7,466)
Contribution from minorities	(417)	(440)
FFO I	49,461	42,014
Result from disposal of properties	4,957	249
FFO II	54,418	42,263
FFO I per share in €	0.30	0.27
FFO I yield ¹⁾	5.9%	
Dividend yield ¹⁾²⁾	3.8%	
FFO I per share in € after perpetual notes attribution	0.26	0.23

¹⁾ annualized, based on a share price of €20.5

DIVIDEND PER SHARE (in €)

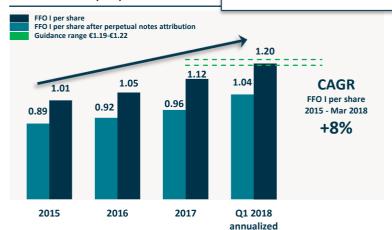


FFO I (IN € MILLIONS)



FFO I PER SHARE (IN €)

Guidance confirmed



²⁾ based on a payout ratio of 65% of FFO I per share



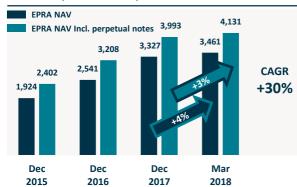


	Mar 2018		Dec 20	017
	€ '000	Per share	€ ′000	Per share
Equity per the financial statements	3,963,768		3,849,662	
Equity attributable to perpetual notes investors	(669,259)		(665,871)	
Equity excluding perpetual notes	3,294,509		3,183,791	
Effect of derivative financial instruments	12,267		5,885	
Deferred tax liabilities	527,961		501,999	
NAV	3,834,737	€23.2	3,691,675	€22.4
Non-controlling interests	(373,418)		(364,489)	
EPRA NAV	3,461,319	€21.0	3,327,186	€20.2
Equity attributable to perpetual notes investors	669,259		665,871	
EPRA NAV including perpetual notes	4,130,578	€25.0	3,993,057	€24.2
Basic amount of shares, including in-the-money dilution effects in thousands	165,	019	165,0	104
Total Assets	8,319,033		7,508,292	
Equity Ratio	48%		51%	

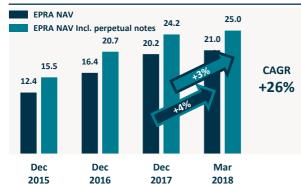
€ ′000	NAV	EPRA NAV	EPRA NAV including perpetual notes	EPRA NNNAV
Mar 18	3,834,737	3,461,319	4,130,578*	3,359,691
Mar 18 per share €	23.2	21.0	25.0*	20.4
Per share growth	+4%	+4%	+3%	+5%
Dec 17	3,691,675	3,327,186	3,993,057	3,206,966
Dec 17 per share €	22.4	20.2	24.2	19.4

^{*€4.5} billion and €27.2 per share pro forma including the perpetual notes issued in April 2018

EPRA NAV (IN € MILLIONS)



EPRA NAV (IN € PER SHARE)







INVESTMENT PROPERTIES (IN € MILLIONS)



ACQUISITIONS & DISPOSALS

ATTRACTIVE YIELDS

Acquisitions of over 700 units across strategic portfolio locations at an average multiple of 20x following our acquisition criteria.

ACQUISITIONS

Acquisition in densely populated areas and major cities High cash flow generating assets Vacancy reduction potential Rent level per sqm is below market level (under-rented), upside potential and low downside risk Purchase price below replacement costs and below market values Potential to reduce the operating cost per sqm

HELD FOR SALE

As of March 2018, over €300 million of properties were classified as asset held for sale. After the reporting period, assets held for sale properties were sold for over €170 million. These assets were disposed at 7% above current book value. Over the cost price (including capex), the disposals resulted in an economic profit of over €100 million, reflecting a margin of approx. 160%.

HELD FOR SALE

GUIDELINE BASIS

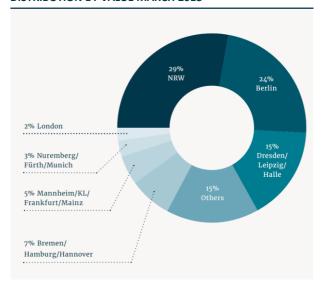
GCP has set acquisition guidelines based on asset quality and value uplift potential rather than broad volume targets.

GUIDELINES

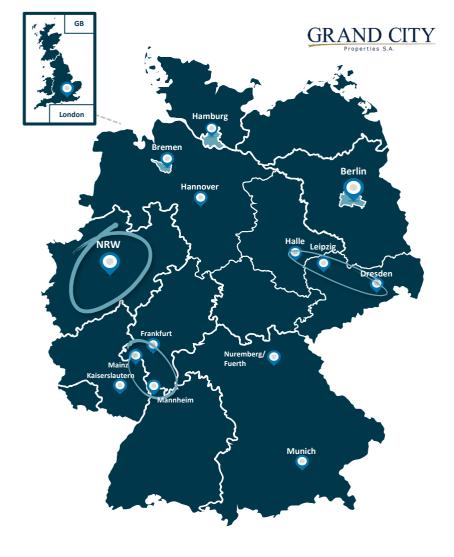


PORTFOLIO DISTRIBUTION

DISTRIBUTION BY VALUE MARCH 2018



Focus on value-add opportunities in densely populated areas in Germany







Diversification among areas of sustainable economic fundamentals and demographic prospects

PORTFOLIO OVERVIEW MARCH 2018

	Value (in €M)	Area (in k sqm)	EPRA Vacancy	Annualized net rent (in €M)	In-place rent per sqm (in €)	Number of units	Value per sqm (in €)	Rental yield
NRW	1,850	1,831	8.1%	111	5.4	27,386	1,010	6.0%
Berlin	1,521	627	5.3%	53	7.3	8,076	2,424	3.5%
Dresden/Leipzig/Halle	948	1,076	8.5%	57	4.9	18,537	881	6.1%
Mannheim/KL/Frankfurt/Mainz	332	251	4.8%	18	6.1	4,146	1,325	5.4%
Nuremberg/Fürth/Munich	197	102	4.0%	10	7.7	1,471	1,935	4.9%
Bremen/Hamburg/Hannover	462	364	4.8%	25	6.0	5,445	1,268	5.3%
Others	1,129	1,185	8.0%	74	5.8	19,962	953	6.5%
Total	6,439	5,436	7.2%	348	5.75	85,023	1,184	5.4%



BEST IN CLASS BERLIN PORTFOLIO - MARCH 2018



Berlin is the single largest city in the portfolio...

PORTFOLIO OVERVIEW BERLIN



QUALITY LOCATIONS IN TOP TIER NEIGHBORHOODS OF BERLIN*

2/3 of the Berlin portfolio is located in top tier neighborhoods:

Charlottenburg, Wilmersdorf, Mitte, Kreuzberg, Lichtenberg, Schöneberg, Neukölln, Steglitz and Potsdam.

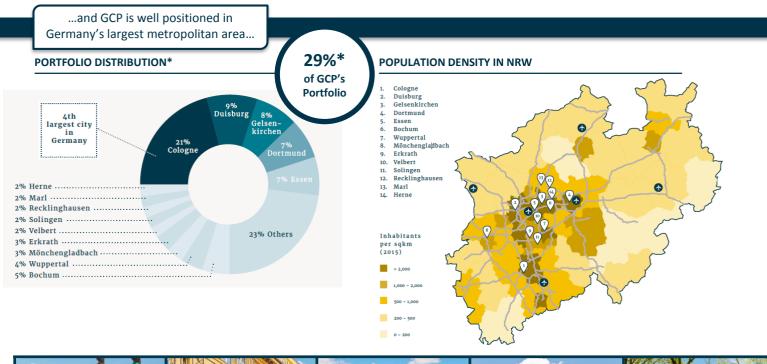
1/3 is in affordable locations located primarily in Reinickendorf, Treptow, Köpenick and Marzahn-Hellersdorf.





PORTFOLIO NRW - MARCH 2018





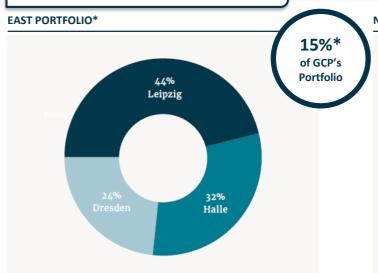


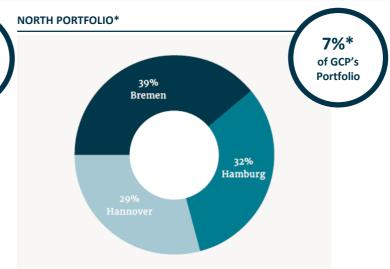


PORTFOLIO EAST AND NORTH - MARCH 2018



...with further diversification in Germany's fast growing Eastern and largest Northern cities











GCP financial policy

Strive to achieve A- global rating in the long term

LTV limit at 45%

Debt to debt plus equity ratio at 45% (or lower) on a sustainable basis

Maintaining conservative financial ratios with a strong ICR

Unencumbered assets above 50% of total assets

Long debt maturity profile

Good mix of long term unsecured bonds & non-recourse bank loans

Maintaining credit lines from several banks which are not subject to Material Adverse Effect

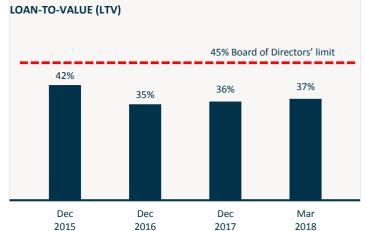
Dividend of 65% of FFO I per share





	Mar 2018	Dec 2017
	€ '00	0
Investment property	6,479,221	6,425,430
Assets held for sale	302,620	117,246
Equity accounted investees	36,424	37,261
Total value	6,818,265	6,579,937
Total Debt	3,424,062	2,795,675
Cash and liquid assets	901,472	402,331
Net debt	2,522,590	2,393,344
LTV	37.0%	36.4%
Significant headroo cost of debt prov flexibility to quickly attractive opport	ide GCP act upon	



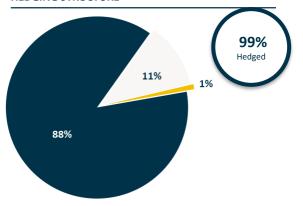




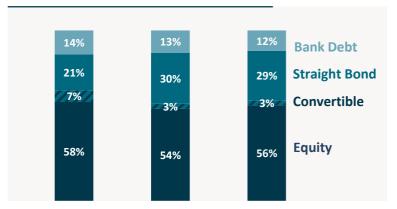
CAPITAL STRUCTURE



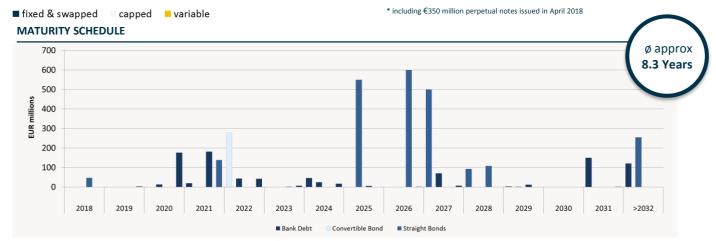




FINANCING SOURCE MIX











CAPITAL MARKET ACTIVITY SUPPORTING EFFECTIVE DEBT MANAGEMENT

Continuously tapping the capital markets with €1.2 billion raised in 2018 year-to-date:

- Issuance of €350 million perpetual notes in April 2018 at a coupon of 2.5% GCP's lowest perpetual notes coupon yet
- → Issuance of Hong Kong dollar HKD 900 million (€93 million), 10-year Series I straight bonds in February 2018 GCP's first foreign currency issuance with full currency hedge to maturity
- Issuance of €500 million Series J straight bonds due 2027 in February 2018, and simultaneous buy-back of €41 million of the 2% Series D straight bonds due 2021 and €170 million of the Series F convertible bonds due 2022
- → Issuance of CHF 125 million (€108 million) Series K straight bonds due 2026 in February 2018, full currency hedge of notional amount to maturity
- Tap up of €145 million of the 15-year Series H straight bonds in February 2018 for an aggregate total amount of €255 million

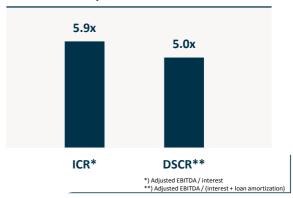
Further strengthening the Company's capital structure



DEBT COVERAGE AND CREDIT RATING



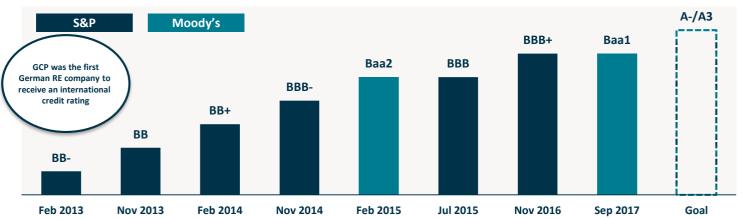




UNENCUMBERED ASSETS



CORPORATE CREDIT RATING





MAINTENANCE, CAPEX AND MODERNIZATION



GCP invested 0.5€/sqm in Q1 2018 resulting in 0.5% L-F-L in-place rent growth

CAPEX STRATEGY



Repositioning capex:

Aimed at increasing property quality and support value creation, includes upgrading apartments for new rentals, staircases and public areas, installing playground, installing elevators and ramps, and more,



Modernization:

Aimed at improving standards of the apartments and increasing energy saving levels. Targeted to increase rents and includes measures such as adding balconies, improving insulation and façade reconditioning.

Additional Increase Ren driver

CAPEX AND MAINTENANCE (IN € PER SQM)



Q1 2017 Q1 2018

	1-3/2018	1-3/2017			
	€ '000				
FFO I	49,461	42,014			
Repositioning capex	(17,918)	(16,521)			
AFFO	31,543	25,493			







ESG - OUTPERFORMER





In April 2018, GCP published its first sustainability report, demonstrating the Company's commitment to sustainability by presenting to investors, business partners, employees and other stakeholders its activities and achievements and to embed the high ESG criteria of the Company.

The report can be found on our company website in the Sustainability section;

grandcityproperties.com/sustainability



Overall score
November 2017

91st Percentile
GCP is ranked #30 among 311 Real Estate
Peers

GCP's continuous ESG efforts have been recognized by Sustainalytics, one of the leading sustainability rating agencies, ranking the Company's performance in the top 10% among over 300 international real estate peers, and rates the company as a leader in social metrics



August 2017

EPRA BPR GOLD + MOST IMPROVED for financial reporting standards

 $\textbf{EPRA sBPR GOLD + MOST IMPROVED} \ for \ sustainability \ reporting$

1ST PLACE AWARD for outstanding contribution to society



2018 Guidance confirmed



	Q1 2018 annualized	FY 2018e
FFO I (in € million)	198	196-201
FFO I per share (in €)	1.20	1.19-1.22
Dividend per share (in €)	0.78	0.77-0.79
Rent like-for-like growth	3%	Over 3%
LTV	37%	<40%

Continuous FFO I growth, should result in further value creation and in return in EPRA NAV growth

Operational profitability is expected to be translated into per share growth with increasing payout

Conservative financial position is expected to be maintained, remaining well below BoD LTV limit

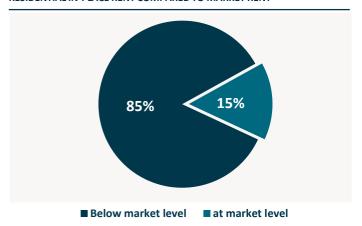




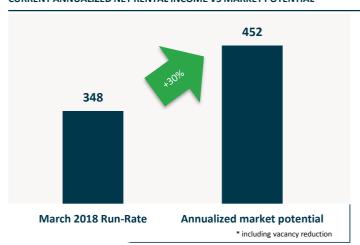




RESIDENTIAL IN-PLACE RENT COMPARED TO MARKET RENT



CURRENT ANNUALIZED NET RENTAL INCOME VS MARKET POTENTIAL



11 yearsAverage tenancy length

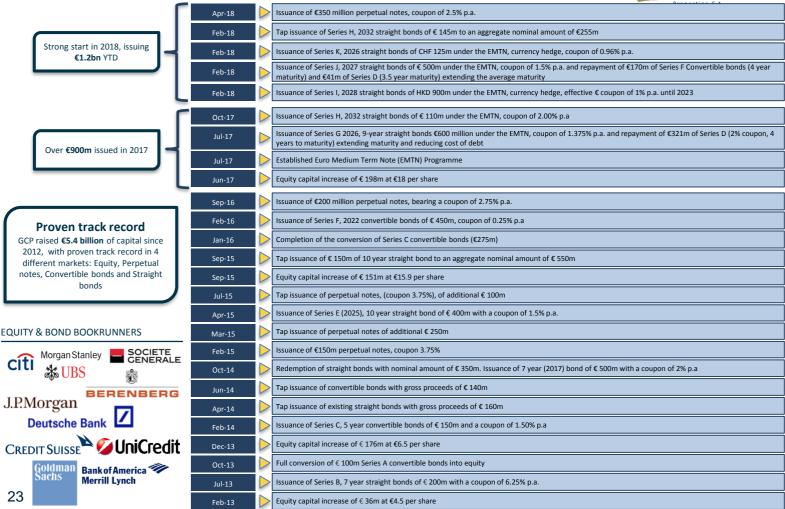
6% of units subject to rent restrictions from subsidization

Large upside potential with limited downside risk

5

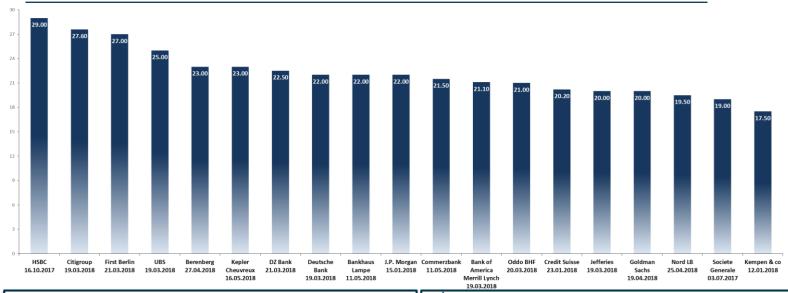
PROVEN ABILITY TO ACCESS CAPITAL MARKETS

GRAND CITY



ANALYST COVERAGE

ANALYST RESEARCH TARGET PRICE



GCP's operations are researched by leading real estate market analysts, who conduct independent equity research and target price recommendations

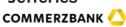
















































- **Europe Developed**
- Eurozone
- Germany
- Stoxx All Europe 800
- **GPR 250**



















Merrill Lynch











MSCI World IMI Core Real Estate



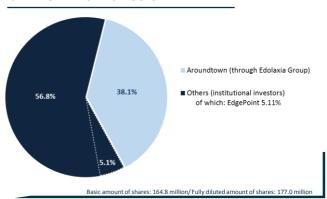
SHARE DEVELOPMENT AND STRUCTURE



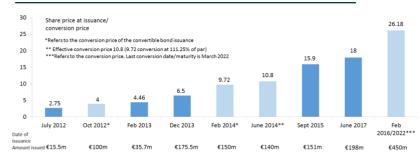
SHARE PRICE AND TOTAL RETURN SINCE FIRST EQUITY PLACEMENT (19.7.2012)



SHARE OWNERSHIP STRUCTURE



SHARE PRICE/CONVERSION PRICE THROUGHOUT THE COMPANY'S ISSUANCES





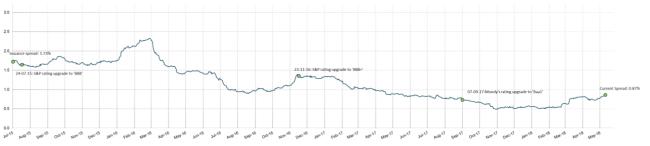
TIGHTENING BOND SPREADS



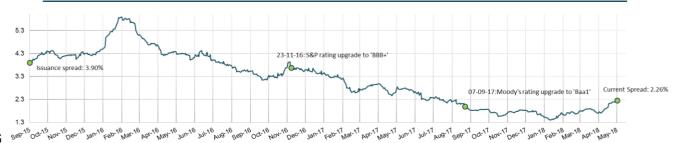
STRAIGHT BOND SERIES D SPREAD OVER MID-€-SWAP, REMAINING 3.5 YEARS



STRAIGHT BOND SERIES E SPREAD OVER MID-€-SWAP, REMAINING 7 YEARS



3.75% PERPETUAL NOTES SPREAD OVER MID-€-SWAP





MANAGEMENT

GRAND CITY Properties S.A.

CEO Christian Windfuhr



Mr. Windfuhr is Grand City Properties' CEO. Before joining Grand City Mr. Windfuhr served as CEO of Maritim Hotels, with 40 hotels in Germany. Prior to this he served as CEO of Mövenpick. He achieved the financial turnaround of Mövenpick, drove international expansion, publicly listed the company, and worked out a strategic partnership with Kingdom Holding (HRH Prince Alwaleed) and JP Morgan. Served as Director of TUI, Europe's largest tour operator. He served high positions in Holiday Inn, Kempinski, & Southern Sun. Graduated at Cornell University.

Board of Directors

Refael Zamir CFO



Mr. Zamir is Grand City's CFO and Chairman of the Board. Mr. Zamir has over 10 years of international experience in finance and accounting. Before joining GCP at the beginning of 2013, Mr. Zamir served as a manager for Ernst & Young in the real-estate and financial institutions sectors. Mr. Zamir is a CPA and holds a BA and MBA in finance and business administration.

Simone Runge-Brandner Independent director



Ms. Runge-Brandner is an independent Director and member of the audit-, remuneration- and nomination committee. Her past positions include Deal Manager (Director) at UBS Deutschland AG, Vice President Real Estate Finance/ Investment Funds, Credit Manager at Dekabank Frankfurt and Credit Manager Real Estate Finance at Helaba Frankfurt. Ms. Runge-Brandner has a Diploma in International business administration.

Daniel Malkin Independent director

Mr. Malkin is an independent Director and member of the audit-, remuneration- and nomination committee. Before joining Grand City, he served as an Investment & fund Manager of fixed income investment funds at Excellence Investment Bank. Has a BA in Business Administration.

Audit Committee

Consists of the two independent directors Daniel Malkin and Simone Runge-Brandner

Senior Management

Or Zohar Business development



Prior to GCP, Mr. Zohar worked as the head of business development in Mark Hotels GmbH and as a Managing Director in Bluebay GmbH. Mr. Zohar holds a BSc and a MA in real estate and finance

Sebastian Remmert-Faltin



Mr. Remmert has more than 15 years professional experience in the real estate industry. Covered positions ranging from asset management and project development to mortgage financing

Mandy Kuebscholl Head of Service Center



Christian Stiewe



More than 30 years of experience in construction and project management. Past positions include Vice-President Technical Asset Management, General manager and Head of Development. Mr. Stiewe has an engineering degree in Architecture.

Kenan Wallenstein Head of rental and marketing



Mr. Wallenstein's team deal with all new potential tenants and takes care of all kinds of rental activity, marketing and promotion tools to increase the occupancy rate and rents. He has over 20 years of extensive marketing experience. Mr. Wallenstein has an MBA and a BSc in industrial engineering and management



Senior Management (continued)

Uwe Schillinger Head of Facility Management



Mr. Schillinger is GCP's Director for Technical Service and responsible for the Facility Management. He has 12 years experience in facility management and joined GCP in 2006. Mr. Schillinger is an engineer in electrical engineering.

Michael Bar-Yosef Senior Financial Analyst



Mr. Bar-Yosef is responsible for financial modeling and cooperates with equity researchers to analyze their financial models. Before joining GCP he served as a financial and corporate analyst for a financial advisory and was an economist. Mr. Bar-Yosef holds a MBA in economics.

Kathrin Behlau Head of Legal



Ms. Behlau advises the senior management in the fields of contract and compliance. Prior to joining GCP she served as a legal counsel at Sirius Real Estate. Ms. Behlau holds a law degree from the University of Marburg (Germany) and Université de Lausanne (Switzerland).

Advisory Board

Yakir Gabay



Mr. Gabay is the chairman of the Advisory Board. Before GCP, Mr. Gabay was chairman & managing partner of an investment company which managed over \$30 billion of assets, before that he was the CEO of the investment banking of Bank Leumi, Mr. Gabay holds a MBA and BA in Accounting/Economics, and is a CPA.

Andrew Wallis



Vice chairman, Advisory Board Member. Mr. Wallis was owner and CEO of a large German property management company. Previously he spent 10 years as an investment banker in the city of London for Merrill Lynch and JP Morgan. Mr. Wallis holds an MBA and a CFA.

Advisory Board member. Prior to GCP, Mr. Jarczyk served as an Executive Director at BerlinHyp Bank specializing in real estate financing with a focus on international clients, as a Chief International Executive at Landesbank Berlin and as an International Division-Department Manager at Bayerische Vereinsbank Munich. Mr. Jarczyk holds a Dipl.Kfm. / MBA at Munich University.

Strong Board of Directors and senior management structure

- Majority of the board of directors is independent
- Audit committee members are independent
- Longevity in the company with high and stable retention rate
- Incentivized to align with the Company's long term goals like-for-like occupancy and rent increase, operational efficiency, increase in adjusted EBITDA, FFO per share EPS and NAV per share, keeping conservative financial ratios, with the strategic target to further improve the Group's rating to A-



CREDIT RATING MATRIX



S&P Glo	bal	1 Min - imal	2 Modest	3 Intermediate	4 Significant	5 Aggre- ssive	6 High Lever- aged
1 Excellent GCP	will co	aaa ontinue s	trengthening	g its position within the	business profile	bbb	bbb- /bb+
oli o Strong		aa/ aa-	a+/a	(Aroundtown) A-BBB+ (DW) (GCP)	(Vonovia- BBB+)* BBB (FDR)	bb+	bb
Satisfacto	ory	a/a-	bbb+	BBB/BBB- (Alstria)	BBB-/bb+	bb	b÷
Susiness sales		bbb / bbb -	bbb-	bb+	bb	bb-	b
a 5 Weak		bb+	bb+	bb	bb-	b+	b/b-
6 Vulnerable		bb-	bb-	bb-	b+	b	b-

Broad Rating Factor	Rating Sub-Factor				
Mo	ODY'S	Measure (LTM H1 2017)	Score	Measure (12-18 Month Forward View)	Score
	Liquidity Coverage	А	Α	Α	Α
Liquidity and	Debt Maturities ratio	Aa	Aa	Aa	Aa
Funding	FFO Payout ratio	25.7%	Aa	65%-75%	Baa
	Amount of Unencumbered Assets	67.5%	Baa	66%-68%	Baa
	Effective Leverage: Debt / Gross Assets	41.8%	Baa	42%-44%	Baa
Leverage and	Net Debt/EBITDA	10.6x	Caa	9x-10x	В
Capital Structure	Secured Debt/Gross Assets	14.1%	Baa	14%-15%	Baa
Structure	Access to Capital	Α	Α	A	Α
	Franchise/Brand Name	Baa	Baa	Baa	Baa
Market	Gross Assets	\$7.62 bn	Baa	\$7.5bn-\$8.0bn	Baa
Positioning and Asset	Diversity location/tenant/industry/economic	А	Α	А	Α
Quality	Development % Gross Assets	0%	Aa	0%	Aa
	Asset Quality	Ba	Ba	Ba	Ba
	EBITDA/Revenues	75.4%	Aa	70%-75%	Α
Cash Flow and	EBITDA Margin Volatility	5%	Baa	0%-5%	Baa
Earnings	Fixed Charge Coverage	4.6x	Aa	4.8x-5.5x	Aa
	JV/Fund Business % Revenues	0%	Aa	0%	Aa
Indicated Rating from Grid			АЗ		АЗ

Actual Rating Assigned

Baa1

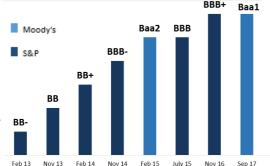
Strong position within the investment grade scaling with a long term rating of BBB+ (A-2 short term) S&P rating and Baa1 Moody's rating

GCP's anchor rating positions the company well for further rating improvements

from S&P and A3 rating from Moody's, and will continue to implement

BBB+ BBB Moody's Baa2 S&P BBB-

Credit Rating development



^{*}rating anchor of Vonovia is BBB, their final rating, after the effect of modifiers is BBB+

MAINTAINING STRONG AND DIVERSE

FINANCING SOURCES



GCP HAS MORE THAN 50 NON-RECOURSE SEPARATE BANK LOANS FROM AROUND 20 BANKS



Kreissparkasse Köln



Mittelbrandenburgische Sparkasse in Potsdam







































REVOLVING CREDIT FACILITIES



Deutsche Bank

J.P.Morgan



Strong corporate credit lines with international banking leaders of approx. €100 million



All credit facilities do not have a Material Adverse Change (MAC) clause

Revolving Credit Facilities as an additional liquidity source, increasing the financial flexibility at a very low cost







Berlin

















































Katrin Petersen
Head of Communications
E-mail: katrin.petersen@grandcity.lu

www.grandcityproperties.com

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